

Message Text

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PAGE 01 STATE 231638

62

ORIGIN COME-00

INFO OCT-01 EA-07 ISO-00 EB-07 /015 R

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COM/TDAD/BEWT/BPLANAGAN (PHONE)

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P R 292144Z SEP 75

FM SECSTATE WASHDC

TO USLO PEKING PRIORITY

INFO AMCONSUL HONG KONG

LIMITED OFFICIAL USE STATE 231638

E.O. 11652:N/A

TAGS:CH, BTRA

SUBJECT: U.S. STEEL CORPORATION VISIT TO MINMETALS

1. MR. AUBERY W. FITCH, MGR. SALES, FAR EAST; MR. ROBERT C MC COMB; AND MISS GEORGENE K. ROSS, ALL OF U.S. STEEL, PITTSBURGH, WILL ARRIVE PEKING, OCTOBER 3 AT 1845 HOURS VIA PIA FLIGHT 751. MINMETALS IS HOST FTC.

2. PURPOSE OF VISIT IS TO NEGOTIATE FOR SALE OF TWENTY MILLION DOLLAR IN US-ORIGIN OIL WELL CASING AND DRILL PIPE. COMPETITION IS PROBABLY WEST GERMANY AND JAPAN. COMMERCE AND STATE REGARD THIS AS HIGHLY SIGNIFICANT TRANSACTION OFFERING GOOD OPPORTUNITY FOR SALES IN AREA NEW FOR U.S. AT POST'S DISCRETION WOULD SUGGEST MEETING PLANE ALONG WITH MINMETAL HOSTS TO INDICATE IMPORTANCE US ATTACHES TO TRANSACTION. INGERSOLL

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Message Attributes

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